

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 NON-COMPETITVE 4% TCAC APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
FEDERAL CREDIT WITH TAX-EXEMPT BONDS, INCLUDING STATE CREDITS (\$500M /Farmworker)
(ATTACHMENT 40 FOR CDLAC-TCAC JOINT APPLICATION)

April 17, 2020 Version

II. APPLICATION - SECTION 1: TCAC APPLICANT STATEMENT AND CERTIFICATION

TCAC APPLICANT: Adcock Joyner Preservation, LP

PROJECT NAME: Adcock Joyner Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Check Only

The undersigned TCAC Applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$837,573	_annual Federal Credits
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application as well as such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I certify that the numbers describing project cost, development budget, financing amounts, operating subsidies, unit mix and targeting, and all related application documents are the same as those provided in applications submitted to CDLAC, CalHFA, and HCD, as applicable. I certify that any applications, revisions, or updates provided to TCAC, CDLAC, CalHFA, or HCD will be provided to all other of these state agencies providing financing, tax credits, or subsidies to the project.

1

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: updated development timetable under regulation section 10326(j)(4), and the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I certify that I have read and understand the provisions of Sections 10322(a) through (h) related to application filing deadlines, forms, incomplete applications, and application changes.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit program.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that the Low-Income Housing Tax Credit program is not an entitlement program and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that an award of federal or state Tax Credits does not guarantee that the project will qualify for Tax Credits. Both federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal or State Tax Credits, I will be required to enter into a regulatory contract that will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief.

I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. When requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date.

In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion.

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit

reservation or allocation.		
Dated this day of	, 20 at	
, Calif	ornia.	
	Ву	
		(Original Signature)
		(Typed or printed name)
		(Title)

Local Jurisdiction:

City of Oakland

City Manager:

Michele Byrd

Housing Development Manager

Mailing Address: 250 Frank Ogawa Plaza, Suite 6301

City: Oakland
Zip Code: 94612

Phone Number: (510) 238-2087 Ext. FAX Number: (510) 238-3714 E-mail: mbyrd@oaklandnet.com

^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Joint Application? CDLAC-TCAC Joint Application (submitting concurren) Prior application was submitted but not selected? Yes If yes, enter application number: TCAC # CA - 20 - 449 Has credit previously been awarded? No If re-applying and returning credit, enter the current application number: TCAC # CA
	Is this project a Re-syndication of a current TCAC project? No If a Resyndication Project, complete the Resyndication Projects section below.
B.	Project Information Project Name: Adcock Joyner Apartments Site Address: 532 16th Street If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Oakland County: Alameda Zip Code: 94612 Census Tract: 4028.00 Assessor's Parcel Number(s): 008-0620-010 Project is located in a DDA: Yes *Federal Congressional District: 13 Project is located in a Qualified Census Tract: Yes *State Assembly District: 18 Project is a Scattered Site Project: No *State Senate District: 9 Project is Rural as defined by TCAC Regulation Section 10302(kk) No *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount RequestedFederal\$837,573StateState Farmworker Credit?
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Housing Type Selection At-Risk If Special Needs housing, enter number of Special Needs units: (Note: Housing Type is used to establish operating expense minimums under regulation section 10327(g)(1))
F.	Geographic Area (Reg. Section 10315(i)) Please select the project's geographic area: East Bay Region: Alameda and Contra Costa Counties

5

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify TCAC Applicant

Applicant is the current owner and will retain ownership:

A.

TCAC Applicant Contact Info Applicant Name:	Adcock Joyner Prese	ervation, LP				
Street Address:	532 16th Street	01.1.	A 7:	0 1	0.4040	_
City:	Oakland	State: C	A Zip	Code:	94612	_
Contact Person:	Costlo Moore					
Phone:	E	xt.:	Fax:			
Email:	Limited Dartnership	Doront (Compon	\ C		_
Legal Status of Applicant: If Other, Specify:	Limited Partnership	Parent C	ompan	у.		
General Partner(s) Informati	ion (post-closing GPs	s):				
D(1) General Partner Name:	Adcock Joyner Apart	tments, LLC				Managing GP
Street Address:	532 16th Street					OWNERSHIP
City:	Oakland	State: C	A Zip	Code:	94612	INTEREST (%):
Contact Person:	Costlo Moore					0.01
Phone:	E	xt.:	Fax:			
Email:			_			
Nonprofit/For Profit:	Nonprofit	Parent C	Compan	y: <mark>532</mark>	16th Stree	et, Inc.
	Nonprofit	Parent C	Compan	y: <u>532</u>	16th Stree	et, Inc.
	Nonprofit	Parent C	Compan	y: <u>532</u>	16th Stree	t, Inc.
Nonprofit/For Profit:	Nonprofit	Parent C	Compan	y: <u>532</u>	16th Stree	
Nonprofit/For Profit: D(2) General Partner Name:*	Nonprofit	Parent C	•	y: <u>532</u>	16th Stree	(select one)
Nonprofit/For Profit: D(2) General Partner Name:* Street Address:	Nonprofit		•		16th Stree	(select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City:			•		16th Stree	(select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person:		State:	Zip		16th Stree	(select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone:		State:	Zip Fax:	Code:	16th Stree	(select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name:	E	State:	Zip Fax:	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%):
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit:	E	State:	Zip Fax:	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%):
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City:	E	State:	Zip Fax: Compan	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%):
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address:	E	State: Ext.: Parent C	Zip Fax: Compan	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City:	(select one)	State: Ext.: Parent C	Zip Fax: Compan	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City: Contact Person:	(select one)	State:Parent C	Zip Fax: Compan	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City: Contact Person: Phone:	(select one)	State:Parent C	Zip Fax: Compan Zip Fax:	Code:	16th Stree	(select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit:	(select one)	State: Parent C State: Parent C	Zip Fax: Compan Zip Fax:	y:		(select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP INTEREST (%):
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City: Contact Person: Phone: Email:	(select one)	State: Parent C State:	Zip Fax: Zip Zip Fax: Compan	y:	enture, 2nd ((select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP INTEREST (%):
Nonprofit/For Profit: D(2) General Partner Name:* Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit: D(3) General Partner Name: Street Address: City: Contact Person: Phone: Email: Nonprofit/For Profit:	(select one)	State: Parent C State: Parent C	Zip Fax: Zip Zip Fax: Compan	y:	enture, 2nd ((select one) OWNERSHIP INTEREST (%): (select one) OWNERSHIP INTEREST (%):

6

G. Contact Person During Application Process

Company Name: Progressive Affordable Development

Street Address: 555 West 5th Street, Suite 3500

City: Los Angeles State: CA Zip Code: 90013

Contact Person: Ryan Sognerath

Phone: 323-916-5042 Ext.: Fax:

Email: rsongerath@padevelopment.com

Participatory Role: Consultant

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email: Attorney:	532 16th Street, Inc. 532 16th Street Oaklnd, CA 94612 Costlo Moore (510) 839-0248 Ext.: adcock-joyner@sbcglobal.net Hobson Bernardino	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email: General Contractor:	MWA Architects, Inc. 135 Main Street San Francisco, CA 94105 Naomi Horowitz (415) 489-1247 Ext.: nhorowitz@mwaarchitects.com Aztec Consultants
Address: City, State, Zip Contact Person: Phone: Fax: Email:	444 South Flower St., Suite 3100 Los Angeles, CA 90071 Jason Hobson (213) 235-9191 Ext.: jhobson@hblegal.com	Address: City, State, Zip: Contact Person: Phone: Fax: Email:	2021 Omega Road, Suite 200 San Ramon, CA 94583 Frank Duarte (925) 837-1050 (925) 837-1652 efduarte@azteccm.com
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Tidwell Group 11340 Lakefield Drive Johns Creek, GA 90097 Jeremy Densmore (470) 273-6619 Ext.: jeremy.densmore@tidwellgroup.co	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Alternative Energy Systems 3235 North Verdugo Road Glendale, CA 91208 Troy Linquist (818) 957-7733 Ext.: troy@title24energy.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Progressive Afordable Developmer 555 West 5th Street, Suite 3500 Los Angeles, CA 90013 Ryan Songerath (323) 916-5042 Ext.: rsongerath@padevelopment.com	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Danter and Associates 2760 Airport Dirve, Suite 135 Columbus, OH 43219 Patrick Scales (614) 221-9096 Ext.: pats@danter.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gregg Palmer, MAI 5132 North Palm, Suite 86 Fresno, CA 93704 Gregg Palmer (559) 549-7320 Ext.: (559) 226-5063 gregg@jgpinc.com	CNA Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	CNA Specialists 204 N. El Camino Real, Suite 404 Encinitas, CA 92024 Paul Youngbourg, AIA (858) 354-8001 Ext.: paul@cnaspecialists.com

8

Bond Issuer:	California Municipal Finance Auth	nc Prop. Mgmt. Co.:	532 16th Street, Inc.
Address:	2111 Palomar Airport Rd., Suite 3	32 Address:	532 16th Street
City, State, Zip:	Carlsbad, CA 92011	City, State, Zip:	Oakland, CA 94612
Contact Person:	Anthony Stubbs	Contact Person:	Charla Ross-Grate
Phone:	(760) 930-1333 Ext.:	Phone:	(510) 839-0248 Ext.:
Fax:		Fax:	(510) 839-0239
Email:	astubbs@cmfa-ca.com	Email:	adcock-joyner@sbcglobal.net
	2nd Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:		Ext.:

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.

Type of Credit Requested

	(may include Adaptive Reuse)	If yes,	emolition of an existing stru will relocation of existing to		N/A N/A
	Rehabilitation-Only Acquisition & Rehabilitation	<mark>res If yes, ple</mark>	aptive Reuse project? ease consult TCAC staff to requirements (new constr		
В.	Acquisition and Rehabilitation/ If requesting Acquisition Credit by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver Acquisition basis is established Will the rehabilitation and/or the existing tenants? No If yes, applicants must subsimal plan including a budget with Age of Existing Structures No. of Occupied Buildings No. of Stories Current Use:	t, will the acquisition to Yes conditions of IRC Sed using: Appraisal the income and rent remains an explanation of	relocation requirements, a g source (see Checklist). No. of Existing Units	e relocation of detailed relocation	d
C Pi	Resyndication Projects Current/original TCAC ID: First year of credit: Are Transfer Event provision Is the project current If so, has the Short Ter Is the project subject to holourchase Information	ly under a Capital Ne m Work been complete	eeds Agreement with TCAC d? N/A See Checklis	ebsite. N/A	
G. Pr	Name of Seller: 532 16th S Seller Principal: Costlo Mod Chairman C	ore of the Board street, Oakland, CA 9 Option: 11/13 12/31 \$19,00 Ext.:	/2019 Purchased from Affi /2020 If yes, broker fee amo 0,000 Expected escrow clo Historical Property/S Total Projected Holo Purchase price over	ount to affiliate? Desing date: Site: Iding Costs: Tappraisal	No No
D.	Project, Land, Building and Uni Project Type: Other (Specify Two or More Story With an Two or More Story Without One or More Levels of Sub Other: Tower	below) Elevator: Yes an Elevator: N/A	if yes, enter number of sto if yes, enter number of sto 'A		

E.	Land	Density:
	x Feet or 0.16 Acres 6,850 Square Feet	317.96
	If irregular, specify measurements in feet, acres, and square feet:	
F.	Building Information	
	Total Number of Buildings: 1 Residential Buildings: 1	
	Community Buildings: Commercial/ Retail Space: Ye	S
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	
	The commercial space 4,926 square feet located on the 1st floor. The commercial to	enant is
	Building Opportunities for Self Sufficiency, or BOSS, a non-profit organization found	led in
	Are Buildings on a Contiguous Site? Yes	
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?	N/A
	Do any buildings have 4 or fewer units? No	
	If yes, are any of the units to be occupied by the owner or	
	a person related to the owner (IRC Sec. 42(i)(3)(c))?	

G. Project Unit Number and Square Footage

Total number of units:	50
Total number of non-Tax Credit Units (i.e. market rate units) (excluding managers' units):	
Total number of units (excluding managers' units):	49
Total number of Low Income Units:	49
Ratio of Low Income Units to total units (excluding managers' units):	100.00%
Total square footage of all residential units (excluding managers' units):	21,038
Total square footage of Low Income Units:	21,038
Ratio of low-income residential to total residential square footage (excluding managers' units):	100.00%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100.00%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	
Total commercial/ retail space square footage:	4,926
Total common area square footage (including managers' units):	10,720
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	31,758

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

11

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$538,671 \$538,671 \$481,035

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A		
Transitional housing	N/A		
Persons with physical, mental, development disabilities	N/A		
Persons with HIV/AIDS	N/A		
Transition age youth	N/A		
Farmworker	N/A		
Family Reunification	N/A		
Other: Family	49		
Units with tenants qualifying as two or more of the above (ex	(plain):		
For 4% federal applications only:			
Rural area consistent with TCAC methodology	N/A		

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Estimated Act		Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			
NEPA	N/A	N/A	N/A
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	N/A
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

		Project and Site Information
Current Land Use Designation	Resid	ential
Current Zoning and Maximum Density	Resid	ential
Proposed Zoning and Maximum Density		
Occupancy restrictions that run with the land	No	(if yes, explain here)
due to CUP's or density bonuses?	140	
Building Height Requirements	N/A	
Required Parking Ratio	N/A	

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SILE	Site Acquired	10	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	N/A	1	
	Building Permit	9	1	2020
CONSTRUCTION	Loan Application	1	1	2020
	Enforceable Commitment	9	1	2020
FINANCING	FINANCING Closing and Disbursement		1	2020
PERMANENT	Loan Application	1	1	2020
FINANCING	Enforceable Commitment	9	/	2020
TINANCING	Closing and Disbursement	10	1	2020
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ / _	
OTHER LOANS	Application	N/A	_ / _	
AND GRANTS	Closing or Award	N/A	/	
7.1.2 01.2.1.10	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	1	
	Closing or Award	N/A	_ / _	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_	
	Closing or Award	N/A	1	0000
	10% of Costs Incurred	12	1	2020
	Construction Start	11	_ /, _	2020
	Construction Completion	12	1	2021
	Placed In Service	12	1	2021
	Occupancy of All Low-Income Units	12	1	2021

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Fixed/Variable	Amount of Funds
1)	PNC Real Estate A Bond	216	4.500%	Fixed	\$9,550,000
	PNC Equity B Bond	24	50.000%	Fixed	\$3,850,000
3)	City of Oakland Residual Loan	240	3.000%	Fixed	\$1,470,000
4)	PNC Real Estate - Tax Credit Capital			N/A	\$4,063,531
5)	Seller Note	480	2.000%	Fixed	\$8,000,000
6)				(select)	
7)				(select)	
8)				(select)	
9)				(select)	
10)				(select)	
11)				(select)	
12)				(select)	
		\$26,933,531			

1)	Lender/Source: PNC Real Estate A Bond	2)	Lender/Source: PNC Equity B Bond
	Street Address: 575 Market Street, 28th Floor		Street Address: 121 SW Morrison, Suite 1300
	City: San Francisco, CA 94105		City: Portland, OR 97204
	Contact Name: Mark Ragsdale		Contact Name: Matt Harrington
	Phone Number: (415) 733-1533 Ext.:		Phone Number: 503-808-1349
	Type of Financing: Tax-exempt Bond Debt		Type of Financing: Tax-exempt Bond Debt
	Variable Rate Index (if applicable):		Variable Rate Index (if applicable):
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
٠,	Lender/Source: City of Oakland Residual Loan	4)	Lender/Source: PNC Real Estate - Tax Credit Capital
"	Street Address: 250 Frank Ogawa Plaza, Suite 6301	4)	Street Address: 121 SW Morrison, Suite 1300
			· · · · · · · · · · · · · · · · · · ·
	City: Oakland, CA 94612		City: Portland, OR 97204
	Contact Name: Meghan Horl		Contact Name: Matt Harrington
	Phone Number: (510) 238-6171		Phone Number: (503) 808-1349 Ext.:
	Type of Financing: Residual Debt		Type of Financing: Equity
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
5)	Lender/Source: Seller Note	6)	Lender/Source:
,	Street Address: 532 16th Street	٠,	Street Address:
	City: Oakland, CA 94612		City:
	Contact Name: Costlo Moore		Contact Name:
	Phone Number: (510) 839-0248 Ext.:		Phone Number: Ext.:
	Type of Financing: Seller Financing/Debt		Type of Financing:
			• • • • • • • • • • • • • • • • • • • •
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes

7) Lender/Source	e:		8)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er:	Ext.:		Phone Number:		Ext.:
Type of Finar	icing:			Type of Financir	ng:	
Is the Lender	/Source Committed?	No		Is the Lender/So	ource Committed?	No
9) Lender/Source	e:		10)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er	Ext.:		Phone Number:		Ext.:
Type of Finar	ıcing:			Type of Financir	ng:	<u> </u>
Is the Lender	/Source Committed?	No		Is the Lender/So	ource Committed?	No
11) Lender/Source	e:		12)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er	Ext.:		Phone Number:		Ext.:
Type of Finar	icing:			Type of Financir	ng:	
• •	/Source Committed?	No		• •	ource Committed?	No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
	(months)	Rate	Receipts /	Service	Funds
			Deferred Pymt.		
1) PNC Real Estate Group A Bond	216	4.500%		\$476,968	\$9,550,000
2) City of Oakland Residual Loan	240	3.000%	Residual		\$1,470,000
3) Seller Note	480	2.000%	Residual		\$7,000,000
4) Deferred Developer Fee			Residual		\$830,948
5)					
6)					
7)					
8)					
9)					
10)					
11)					
12)					
	•		Total Perman	ent Financing:	\$18,850,948
				Credit Equity:	
			Total Sources of	Project Funds:	\$26,933,531

			1 2 1 2 1 2 1 2 1 2 2 2 2 2 2 2 2 2 2 2	¥ •	, ,
			Total Sources of Project Funds	: \$26	,933,531
1)	Lender/Source: PNC Real Estate Group A Bond	2)	Lender/Source: City of Oakland Resident	dual Loa	an
	Street Address: 575 Market Street, 28th Floor		Street Address: 250 Frank Ogawa Pla	aza, Sui	te 6301
	City: San Francisco, CA 94105		City: Oakland, CA 94612		
	Contact Name: Mark Ragsdale		Contact Name: Meghan Horl		
	Phone Number: (415) 733-1533 Ext.:		Phone Number: (510) 238-6171	Ext.:	
	Type of Financing: Tax-Exempt Bond/Debt		Type of Financing: Residual Debt		
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes	
3)	Lender/Source: Seller Note	4)	Lender/Source: Deferred Developer I	- ee	
	Street Address: 532 16th Street		Street Address: 632 16th Street		
	City: Oakland, CA 94612		City: Oakland, CA 94612		
	Contact Name: Costlo Moore		Contact Name: Costlo Moore		
	Phone Number: (510) 839-0248 Ext.:		Phone Number: (510) 839-0248	Ext.:	
	Type of Financing: Seller Financing/Debt		Type of Financing: Deferred Fee Not	e/ Debt	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes	
5)		6)	Lender/Source:		
	Street Address:		Street Address:		
	City:		City:		
	Contact Name:		Contact Name:		
	Phone Number: Ext.:		Phone Number:	Ext.:	
	Type of Financing:		Type of Financing:		
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No	

7)	Lender/Source:		8) Lende	r/Source:			
	Street Address:		Street	Address:			
	City:		City:				
	Contact Name:		Conta	ct Name:			
	Phone Number:	Ext.:	Phone	Number		Ext.:	
	Type of Financing:		Type o	of Financin	ıg:		
	Is the Lender/Source Committed?	No	Is the	Lender/Sc	urce Committe	ed? No	
9)	Lender/Source:			r/Source:_			
	Street Address:			Address:			
			City:				
	Contact Name:			ct Name:			
	Phone Number:	Ext.:		Number:		Ext.:	
	Type of Financing:			of Financin			
	Is the Lender/Source Committed?	No	Is the	Lender/Sc	ource Committe	ed? No	
11)	Lender/Source:		12) Lende	r/Source:			
	Ctroot Addroom		Street	Address:			
	City:		City:				
	Contact Name:		Conta	ct Name:			
	Phone Number:	Ext.:	Phone	Number		Ext.:	
	Type of Financing:			of Financin			
	Is the Lender/Source Committed?	No	Is the	Lender/Sc	ource Committe	ed? No	
B.	Tax-Exempt Bond Financing Will project receive tax-exem basis of the building(s) (ir CDLAC Allocation? Date application was submitt Date of CDLAC application ap	cluding land) in the	project? (IR . Section 103	RC Sec. 42 326(h)):	(h)(4)):	Yes Yes 5/15/2020 8/19/2020	
	Estimated date of Bond Issu Percentage of aggregate bas Name of Bond Issuer (Reg. S	sis financed by the I	bonds? (Reg	. Section 1	0326(e)(2)): Municipal Fina	10/1/2020 53.56% ance Authority	
	Will project have Credit Enha	ancement?				No	
	If Yes, identify the entity prov		hancement:				
	Contact Person:						
	Phone:	Ext.:					
	What type of enhancement is	s being provided?		(select on	e)		
	(specify here)						

18

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Area	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
SRO/Studio	9	\$1,099	\$9,891	\$43	\$1,142	50%	50.0%
SRO/Studio	16	\$1,328	\$21,248	\$43	\$1,371	60%	60.0%
1 Bedroom	9	\$1,171	\$10,539	\$53	\$1,224	50%	50.0%
1 Bedroom	15	\$1,415	\$21,225	\$53	\$1,468	60%	60.0%
Total # Units:	49	Total:	\$62,903		Average:	56.3%	

Is this a resyndication project using hold harmless rent limits in the above table? These rents cannot exceed the federal set-aside current tax credit rent limits. See TCAC Regulation Section 10327(g)(8).

No

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units.

Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$62,903
Aggregate Annual Rents For All Units:	\$754,836

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Total Projected Annual Rental Subsidy:	\$257,580
Expiration Date of Contract:	9/30/2040
Length of Contract (years):	20
Number of Units Receiving Assistance:	49

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$1,000
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income	\$1,000
Total Annual Potential Gross Income	\$1,013,416

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	\$15	\$19				
Water Heating:						
Cooking:	\$6	\$7				
Lighting:	\$22	\$27				
Electricity:						
Water:*						
Other: (specify here)						
Total:	\$43	\$53				

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Oakland Housing Authority

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Annual Residentia	ii Operating Expenses	
Administrative	Advertising:	
	Legal:	\$3,000
	Accounting/Audit:	\$15,000
	Security:	\$6,852
	Other: (specify here)	\$23,925
	Total Administrative:	\$48,777
Management	Total Management:	\$51,766
Utilities	Fuel:	
	Gas:	
	Electricity:	\$38,984
	Water/Sewer:	\$48,719
	Total Utilities:	\$87,703
Payroll /	On-site Manager:	\$85,000
Payroll Taxes	Maintenance Personnel:	\$17,000
	Other: (specify here)	\$14,400
	Total Payroll / Payroll Taxes:	\$116,400
	Total Insurance:	\$28,600

Maintenance

Painting:		\$4,000
Repairs:		\$13,164
Trash Re	moval:	\$30,000
Extermin	ating:	\$6,000
Grounds		
Elevator:		\$6,000
Other:	(specify here)	
	Total Maintenance:	\$59,164

Other Operating Expenses

Other:	Other Taxes & Insurance	\$4,000
Other:	(specify here)	
	Total Other Expenses:	\$4,000

Total Expenses

Total Annual Residential Operating Expenses:	\$396,410
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	\$7,928
Total 3-Month Operating Reserve:	\$241,526
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	
Total Annual Reserve for Replacement:	\$15,000
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Net Income:	\$9,833
Total Annual Commercial/Non-Residential Debt Service:	\$65,551
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Revenue:	\$75,384

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(15), (23); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source		Included in Eligible Basis	
(HOME, CDBG, etc.) NO	<u>T</u> lender.	Yes/No	Amount
Tax-Exempt Financing		No	\$12,645,000
Taxable Bond Financing		N/A	
HOME Investment Partnership	Act (HOME)	N/A	
Community Development Block	Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assista	nce Program	N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund (H	ITF)	N/A	
Qualified Opportunity Zone Inve	estment	N/A	
FHA Risk Sharing loan?	No	N/A	
State: (specify here)		N/A	
Local: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	TBD
Source:	HUD
If Section 8:	RAD conversion - PBC
Percentage:	100%
Units Subsidized:	49
Amount Per Year:	\$1,009,416
Total Subsidy:	
Term:	20

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:	Mod Rehab	Rent Sup / RAP:	
If Section 8:	Project-based vouchers		
HUD SHP:			
Will the subsidy contir	nue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	<u>Unit Basis Limit</u>	No. of	<u>Units</u>	(Basis) X (No. of Units)
	SRO/STUDIO	\$353,748	25		\$8,843,700
	1 Bedroom	\$407,868	2	5	\$10,196,700
	2 Bedrooms	\$492,000			
	3 Bedrooms	\$629,760			
	4+ Bedrooms	\$701,592			
		TOTAL UNITS:		0	
		TOTAL UNADJUSTED THE	RESHOLD B		\$19,040,400
				Yes/No	
(a)	` '	stment - Prevailing Wages		No	
		aid in whole or part out of public			
		ment for the payment of state or			
		ced in part by a labor-affiliated o	-		
		t of construction workers who are	e paid at		
	least state or federal prev				
	List source(s) or labor-aff	iliated organization(s):			
	Plus (+) 5% basis adjus			No	
		nat (1) they are subject to a proje			
	, G	aning of Section 2500(b)(1) of th			
		y will use a skilled and trained w			
		6.7 of the Health and Safety Cod			
		ithin an apprenticeable occupation	on in the		
	building and construction				
(b)		tment - Parking (New Constru	•	No	
		ects required to provide parking			
	`	k under" parking) or through con	struction of		
L.,	an on-site parking structu				
(c)	Plus (+) 2% basis adjus			No	
(1)		care center is part of the develo	pment.		
(a)		tment - 100% Special Needs		No	
		ercent of the Low-Income Units	are for		
(-)	Special Needs population				
(e)		s adjustment - ITEM (e) Featur		No	
		ler Section 10325 or Section 103	326 of these		
	regulations that include o				
	efficiency/resource conse	ervation/indoor air quality items			
(f)	Plus (+) the lesser of th	e associated costs or up to a '	15% basis	No	
	adjustment - Seismic u	ograding / Environmental mitig	gation		
		smic upgrading of existing struct			
		ironmental mitigation as certified	by the		
	project architect or seism	ic engineer.			
	If Yes, select type: N/A				
I	ii 100, select type.	_			

(g)	Plus (+) Local Dev	velop	oment Impact Fees	No	
	Local development	it impa	act fees required to be paid to local		
	government entitie	es. Ce	ertification from local entities assessing fees		
	also required. WA	AIVED	IMPACT FEES ARE INELIGIBLE.		
(h)	Plus (+) 10% basi	is adji	ustment - Elevator	No	
	For projects where	ein at l	least 95% of the project's upper floor units	-	
	are serviced by an	eleva	ator.		
(i)	Plus (+) 10% basi	is adji	ustment - High Opportunity Area	No	
	For a project that is	is: (i) iı	in a county that has an unadjusted 9%	-	
	threshold basis lim	nit for a	a 2-bedroom unit equal to or less than		
	\$400,000; AND (ii)) locat	ted in a census tract designated on the		
	TCAC/HCD Oppor	rtunity	Area Map as Highest or High Resource.		
(j)	Plus (+) 1% basis	adju	stment - 50%AMI to 36%AMI Units	Yes	
	For each 1% of pro	oject's	s Low-Income and Market Rate Units		\$6,854,544
	restricted between	<u>36%</u>	and 50% of AMI.		ψ0,034,344
	Rental Units: 4	49	Total Rental Units @ 50% to 36% of AMI: 18		
(k)	Plus (+) 2% basis	adju	stment - At or below 35%AMI Units.	No	
	For each 1% of pro	oject's	s Low-Income and Market Rate Units		
	restricted at or belo	ow 35	5% of AMI.		
	Rental Units: 4	49	Total Rental Units @ 35% of AMI or Below:		
			TOTAL ADJUSTED THRESHOLD B	ASIS LIMIT:	\$25,894,944

ITEM (e) Features

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6) by at least 5, EDR points for energy efficiency alone (not counting solar); except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
 Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

				_						n	. 6								
IV. SOURCES AND USES BUDGET - S	SECTION 1: SO	JURCES AND	USES BUDGE		1)PNC Real	2)City of	3)Saller Note	4)Deferred	£)		manent Sources	D 91	0)	10)	141	12)	SUBTOTAL	1	!
		I]	Estate Group	2)City of Oakland	3)Seller Note	4)Deferred Developer Fee	5)	6)	7)	8)	9)	10)	11)	12)	SUBTUTAL		
					A Bond	Residual Loan		Developer i ce											, ,
	TOTAL				7120114	Trooluda 20an												30% PVC for	, ,
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
Land Cost or Value	\$500,000	\$500,000)		\$500,000												\$500,000		
Demolition																			
Legal																			
Land Lease Rent Prepayment Total Land Cost or Value		\$500,000	\		\$500,000												\$500,000		
Existing Improvements Value)	\$980,000	\$9,050,000	\$1,470,000	\$7,000,000										\$18,500,000		\$16,500,000
Off-Site Improvements		\$10,000,000	<u> </u>	ψ900,000	ψ3,030,000	\$1,470,000	\$7,000,000										\$10,300,000		\$10,300,000
Total Acquisition Cost		\$18,500,000		\$980,000	\$9,050,000	\$1,470,000	\$7,000,000										\$18,500,000		\$16,500,000
Total Land Cost / Acquisition Cost				\$980,000	\$9,550,000	\$1,470,000											\$19,000,000		, , , , , , , , , , , , , , , , , , ,
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing																			
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures		\$2,192,982	2	\$2,192,982													\$2,192,982	\$2,181,222	
General Requirements		\$131,579		\$131,579													\$131,579	\$131,579	
Contractor Overhead		\$43,860		\$43,860													\$43,860	\$43,860	
Contractor Profit Prevailing Wages		\$131,579	,	\$131,579													\$131,579	\$131,579	
General Liability Insurance	\$80,000	\$80,000)	\$80,000													\$80,000	\$80,000	
Other: (Specify)	\$60,000	\$60,000	,	\$60,000													\$60,000	\$60,000	
Total Rehabilitation Costs	\$2,580,000	\$2,580,000)	\$2,580,000													\$2,580,000	\$2,568,240	
Total Relocation Expenses		\$120,000		\$120,000													\$120,000	\$120,000	
NEW CONSTRUCTION	V 1.20,000	4		4120,000													4:10,000	¥ 120,000	
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify) Total New Construction Costs																			
ARCHITECTURAL FEES																			
Design	\$230,000	\$230,000		\$230,000													\$230,000	\$230,000	
Supervision	\$80,000	\$80,000		\$80,000													\$80,000	\$80,000	
Total Architectural Costs		\$310,000)	\$310,000													\$310,000	\$310,000	
Total Survey & Engineering		\$90,000)	\$90,000													\$90,000	\$90,000	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest		\$1,000,000)	\$1,000,000													\$1,000,000	\$1,000,000	
Origination Fee	\$134,000	\$134,000)	\$134,000													\$134,000	\$134,000	
Credit Enhancement/Application Fee																			
Bond Premium	***	000.000		000.000													600.000		
Cost of Issuance Title & Recording		\$80,000 \$80,000		\$80,000 \$80,000													\$80,000 \$80,000	600.000	
Title & Recording Taxes		\$80,000	4	\$80,000													\$80,000	\$80,000	
Insurance		\$70,000		\$70,000													\$70,000	\$70,000	
Other: Lender Due Diligence		\$30,000	i i	\$30,000													\$30,000	\$30,000	
Other: (Specify)	ψου,000	\$00,000		\$55,000													\$55,000	\$55,000	
Total Construction Interest & Fees	\$1,394,000	\$1,394,000	ol	\$1,394,000			İ			1		İ					\$1,394,000	\$1,314,000	
PERMANENT FINANCING		1 / 1 / 1																, ,,	
Loan Origination Fee		\$15,000		\$15,000													\$15,000		
Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance																			
Other: (Specify)																			
Other: (Specify)	£4E 000	Ø4E 000		Ø4E 000													Ø4E 000		
Total Permanent Financing Costs		\$15,000		\$15,000	60 === 0 ==	64 (=0.0	67 000 0			.	-	ļ	-			-	\$15,000	04 100 0 :-	040 =00 0
Subtotals Forward	\$23,509,000	\$23,509,000	<u> </u>	\$5,489,000	\$9,550,000	\$1,470,000	\$7,000,000			_	_		_			_	\$23,509,000	\$4,402,240	\$16,500,000
LEGAL FEES	\$60,000	\$60,000		\$60,000													\$60,000	\$60,000	
Lender Legal Paid by Applicant Other: Borrower Legal	\$60,000 \$150.000	\$60,000 \$150,000	ál———	\$60,000													\$60,000 \$150,000	\$60,000 \$150,000	
Total Attorney Costs		\$150,000		\$210,000													\$210,000	\$150,000	
Total Attorney Costs	ψ2 10,000	ψ2 10,000	1	Ψ2 10,000	1	·	1	L		·	·	1	·	1	·	L	Ψ2 10,000	10,000 کې	

26

Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND	USES BUDGE	T						Per	manent Sources								
	TOTAL				1)PNC Real Estate Group A Bond	2)City of Oakland Residual Loan	3)Seller Note	4)Deferred Developer Fee	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve	2010101	2010101		2010101													2010101		
3-Month Operating Reserve	\$242,191	\$242,191		\$242,191													\$242,191		
Other: (Specify)	4																		
Total Reserve Costs	\$242,191	\$242,191		\$242,191													\$242,191		
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$375,000	\$375,000		\$375,000)												\$375,000	\$375,000	
Soft Cost Contingency	\$150,000	\$150,000		\$150,000)												\$150,000	\$150,000	
Total Contingency Costs	\$525,000	\$525,000		\$525,000)												\$525,000	\$525,000	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$21,090	\$21,090		\$21,090)												\$21,090		
Environmental Audit	\$12,000	\$12,000		\$12,000)												\$12,000	\$12,000	
Local Development Impact Fees																			
Permit Processing Fees	\$100,000	\$100,000		\$100,000)												\$100,000	\$100,000	
Capital Fees																			
Marketing																			
Furnishings	\$20,000	\$20,000		\$20,000)												\$20,000	\$20,000	
Market Study	\$11,750	\$11,750		\$11,750)												\$11,750		
Accounting/Reimbursables	\$20,000	\$20,000		\$20,000)												\$20,000	\$20,000	
Appraisal Costs	\$6,500	\$6,500		\$6,500)												\$6,500	\$6,500	
Capital Needs Assessment	\$6,000	\$6,000		\$6,000)												\$6,000	\$6,000	
Organization Costs																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$197,340	\$197,340		\$197,340													\$197,340	\$164,500	
SUBTOTAL PROJECT COST	\$24,683,531	\$24,683,531		\$6,663,531		\$1,470,000	\$7,000,000										\$24,683,531	\$5,301,740	\$16,500,00
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,250,000	\$2,250,000		\$1,419,052	2			\$830,948									\$2,250,000	\$1,016,961	\$1,233,03
Consultant/Processing Agent	. , , ,	. , , ,		.,,				, , , , , ,									, , , , , , , , , , , , , , , , , , , ,	, , ,	, , , , , , , , , , , , ,
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,250,000	\$2,250,000		\$1,419,052	,			\$830,948									\$2,250,000	\$1,016,961	\$1,233,03
TOTAL PROJECT COSTS		\$26,933,531		\$8,082,583	\$9.550.000	\$1,470,000	\$7.000.000	\$830,948									\$26,933,531	\$6,318,701	
Note: Syndication Costs shall NOT be inc				¥0,00±,000	+5,555,000	Ţ., . ,	ψ.,000,000	4000,040							Bridge Loan	Expense Duri	ng Construction:	40,0.0,101	Ç,. 03,00
Calculate Maximum Developer Fee using the															go _oui		al Eligible Basis:	\$6 318 701	\$17,733,03
DOUBLE CHECK AGAINST PERMANENT I				8,082,583	9,550,000	1,470,000	7,000,000	830,948								100		ψυ,υ τυ, τυ τ	ψ11,100,00

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SER	RVICE APPLICATION	SUBMISSIONS:
-------------------	-------------------	--------------

SYNDICATION (Investor & General Partner)	CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify unde	penalty of perjury, that the project costs contained herein are, to the be	est of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds sh	own are the only funds received by the Partnership for the development	of the project. I authorize the California Tax Credit Allocation Committee to utilize this
Legal Fees		information to calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs				
rotal dynaloulon dosts		Printed Name of Signatory	Title of Signatory	_
CERTIFICATION OF CPA/TAX PROFE As the tax professional for the above		ousing project, I certify under penalty of perjury, that the percentage of agg	regate basis financed by tax-exempt bonds is:	

Signature of Project CPA/Tax Professional Date

27 Sources and Uses Budget

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

	30% PVC for New Const/ Rehabilitation DDA/QCT Building(s)	30% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)	30% PVC for Acquisition DDA/QCT Building(s)	30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)
Total Eligible Basis:	\$6,318,701		\$17,733,039	
Ineligible Amounts				
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
*Total Eligible Basis Amount Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$6,318,701		\$17,733,039	
Total Adjusted Threshold Basis Limit:		\$25,89	94,944	·
**QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$8,214,311		\$17,733,039	
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$8,214,311		\$17,733,039	
Total Qualified Basis:	_	\$25,94	47 350 	

^{*}Voluntary exclusions of eligible basis should be made from rehabilitation eligible basis.

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$8,214,311	\$17,733,039
***Applicable Percentage:	3.24%	3.24%
Subtotal Annual Federal Credit:	\$266,144	\$574,550
Total Combined Annual Federal Credit:	\$840),694

^{***}Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

^{**130%} boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

Federal Credit

C. Determination of Minimum Federal Credit Necessary For Feasibility Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor Federal tax credit factor must be at least \$1.00 for self-syndication project least \$0.85 for all other projects. Total Credits Necessary for Feasibility	\$26,933,531 \$18,850,948 \$8,082,583 \$0.96500
Annual Federal Credit Necessary for Feasibility	\$837,573
Maximum Annual Federal Credits	\$837,573
Equity Raised From Federal Credit	\$8,082,583
Remaining Funding Gap	
\$500M State Credit	
D. Determination of State Credit State Credit Basis New construction or rehabilitation basis only;	NC/Rehab Acquisition
No acquisition basis except for At-Risk projects eligible for State Credit	
Factor Amount Maximum Total State Credit	30% 30%
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state credits; at for self-syndication projects; or at least \$0.70 for all other projects.	least \$0.79
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit	
Remaining Funding Gap	
Ranking - \$500M State Credit A	pplications
E. Douldon Conton for \$500M Ctate One I'd Applications	
F. Ranking System for \$500M State Credit Applications State Tax Credit per Tax Credit Unit	
Tax Credit Unit per Tax Credit Unit Tax Credit Unit per State Tax Credit	#DIV/0!

25 Basis & Credits

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER 1.025	YEAR 1 \$754.836	YEAR 2 \$773,707	YEAR 3 \$793.050	YEAR 4 \$812.876	YEAR 5 \$833,198	YEAR 6 \$854.028	YEAR 7 \$875.378	YEAR 8 \$897.263	YEAR 9 \$919.694	YEAR 10 \$942,687	YEAR 11 \$966,254	YEAR 12 \$990,410	YEAR 13 \$1.015.171	YEAR 14 \$1.040.550	YEAR 15 \$1.066.564
Less Vacancy	5.00%	-37,742	-38,685	-39,652	-40,644	-41,660	-42,701	-43,769	-44,863	-45,985	-47,134	-48,313	-49,521	-50,759	-52,027	-53,328
Rental Subsidy	1.025	257,580	264,020	270,620	277,385	284,320	291,428	298,714	306,182	313,836	321,682	329,724	337,967	346,416	355,077	363,954
Less Vacancy	5.00%	-12,879	-13,201	-13,531	-13,869	-14,216	-14,571	-14,936	-15,309	-15,692	-16,084	-16,486	-16,898	-17,321	-17,754	-18,198
Miscellaneous Income	1.025	1,000	1,025	1,051	1,077	1,104	1,131	1,160	1,189	1,218	1,249	1,280	1,312	1,345	1,379	1,413
Less Vacancy	5.00%	-50	-51	-53	-54	<u>-55</u>	<u>-57</u>	-58	-59	-61	-62	-64	-66	-67	-69	<u>-71</u>
Total Revenue		\$962,745	\$986,814	\$1,011,484	\$1,036,771	\$1,062,691	\$1,089,258	\$1,116,489	\$1,144,402	\$1,173,012	\$1,202,337	\$1,232,395	\$1,263,205	\$1,294,785	\$1,327,155	\$1,360,334
EXPENSES	4.005															
Operating Expenses: Administrative	1.035	\$48.777	\$50.484	\$52.251	\$54,080	\$55,973	\$57.932	\$59.959	\$62.058	\$64,230	\$66,478	\$68,805	\$71.213	\$73,705	\$76,285	\$78,955
Management		51,766	53,578	55,453	57,394	59,403	61,482	63,634	65,861	68,166	70,552	73,021	75,577	78,222	80,960	83,793
Utilities		87,703	90,773	93,950	97,238	100,641	104,164	107,809	111,583	115,488	119,530	123,714	128,044	132,525	137,164	141,964
Payroll & Payroll Taxes		116,400	120,474	124,691	129,055	133,572	138,247	143,085	148,093	153,277	158,641	164,194	169,940	175,888	182,044	188,416
Insurance		28,600	29,601	30,637	31,709	32,819	33,968	35,157	36,387	37,661	38,979	40,343	41,755	43,217	44,729	46,295
Maintenance		59,164	61,235	63,378	65,596	67,892	70,268	72,728	75,273	77,908	80,634	83,457	86,378	89,401	92,530	95,768
Other Operating Expenses (sp	pecity):	4,000	4,140	4,285 \$424,644	4,435 \$439,507	4,590 \$454,890	4,751 \$470,811	4,917 \$487,289	5,089 \$504,344	5,267 \$521,996	5,452 \$540,266	5,642 \$559,175	5,840	6,044 \$599,003	6,256	6,475 \$641,667
Total Operating Expenses		\$396,410	\$410,284	\$424,644	\$439,507	\$454,890	\$470,811	\$487,289	\$504,344	\$521,996	\$540,266	\$559,175	\$578,747	\$599,003	\$619,968	\$641,667
Transit Pass/Tenant Internet E		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Replacement Reserve	4.000	15,000 0	15,000 0	15,000 0	15,000 0	15,000 0	15,000	15,000	15,000 0							
Real Estate Taxes Other (Specify):	1.020 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Guior (Gpoony).	11000	-	-		-	-		-	-	-	-	-	-			
Total Expenses		\$411,410	\$425,284	\$439,644	\$454,507	\$469,890	\$485,811	\$502,289	\$519,344	\$536,996	\$555,266	\$574,175	\$593,747	\$614,003	\$634,968	\$656,667
Cash Flow Prior to Debt Ser	rvice	\$551,335	\$561,529	\$571,840	\$582,264	\$592,801	\$603,447	\$614,200	\$625,057	\$636,015	\$647,071	\$658,220	\$669,459	\$680,783	\$692,187	\$703,667
Cash Flow Prior to Debt Ser		\$551,335	\$561,529	\$571,840	\$582,264	\$592,801	\$603,447	\$614,200	\$625,057	\$636,015	\$647,071	\$658,220	\$669,459	\$680,783	\$692,187	\$703,667
		\$551,335 476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968
MUST PAY DEBT SERVICE		,			476,968 0	476,968 0	476,968 0	476,968 0	476,968 0		476,968 0	476,968 0	476,968 0	476,968 0	476,968 0	476,968 0
MUST PAY DEBT SERVICE		,	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968	476,968
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor	ond	476,968	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0	476,968 0 0
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service	ond	\$476,968 \$476,968 \$74,367	476,968 0 0 \$476,968 \$84,561	476,968 0 0 \$476,968 \$94,872	476,968 0 0 \$476,968 \$105,296	476,968 0 0 \$476,968 \$115,833	476,968 0 0 \$476,968 \$126,479	476,968 0 0 \$476,968 \$137,232	476,968 0 0 \$476,968 \$148,089	476,968 0 0 \$476,968 \$159,047	476,968 0 0 \$476,968 \$170,103	476,968 0 0 \$476,968 \$181,252	476,968 0 0 \$476,968 \$192,491	476,968 0 0 \$476,968 \$203,815	476,968 0 0 \$476,968 \$215,219	476,968 0 0 \$476,968 \$226,699
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service	ond	476,968 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968	476,968 0 0 \$476,968
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Servic Percent of Gross Revenue	ond	476,968 \$476,968 \$74,367 7.34%	476,968 0 0 \$476,968 \$84,561 8.14%	476,968 0 0 \$476,968 \$94,872 8.91%	476,968 0 0 \$476,968 \$105,296	476,968 0 0 \$476,968 \$115,833	476,968 0 0 \$476,968 \$126,479	476,968 0 0 \$476,968 \$137,232	476,968 0 0 \$476,968 \$148,089	476,968 0 0 \$476,968 \$159,047	476,968 0 0 \$476,968 \$170,103	476,968 0 0 \$476,968 \$181,252	476,968 0 0 \$476,968 \$192,491 14.48%	476,968 0 0 \$476,968 \$203,815	476,968 0 0 \$476,968 \$215,219	476,968 0 0 \$476,968 \$226,699
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES**	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59%	476,968 0 0 \$476,968 \$84,561 8.14% 17.73%	476,968 0 0 \$476,968 \$94,872 8.91% 19.89%	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29%	476,968 0 0 \$476,968 \$126,479 11.03% 26.52%	476,968 0 0 \$476,968 \$137,232 11.68% 28.77%	476,968 0 0 \$476,968 \$148,089 12.29% 31.05%	476,968 0 0 \$476,968 \$159,047 12.88% 33.35%	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00%	476,968 0 0 \$476,968 \$192,491 14.48% 40.36%	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12%	476,968 0 0 \$476,968 \$226,699 15.83% 47.53%
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES*** GP Partnership Management Fe	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59%	476,968 0 0 \$476,968 \$84,561 8.14% 17.73%	476,968 0 0 \$476,968 \$94,872 8.91% 19.89%	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29%	476,968 0 0 \$476,968 \$126,479 11.03% 26.52%	476,968 0 0 \$476,968 \$137,232 11.68% 28.77%	476,968 0 0 \$476,968 \$148,089 12.29% 31.05%	476,968 0 0 \$476,968 \$159,047 12.88% 33.35%	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00%	476,968 0 0 \$476,968 \$192,491 14.48% 40.36%	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12%	476,968 0 0 \$476,968 \$226,699 15.83% 47.53%
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fe LP Asset Management Fee	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59%	476,968 0 0 \$476,968 \$84,561 8.14% 17.73%	476,968 0 0 \$476,968 \$94,872 8.91% 19.89%	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29%	476,968 0 0 \$476,968 \$126,479 11.03% 26.52%	476,968 0 0 \$476,968 \$137,232 11.68% 28.77%	476,968 0 0 \$476,968 \$148,089 12.29% 31.05%	476,968 0 0 \$476,968 \$159,047 12.88% 33.35%	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00%	476,968 0 0 \$476,968 \$192,491 14.48% 40.36%	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12%	476,968 0 0 \$476,968 \$226,699 15.83% 47.53%
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES*** GP Partnership Management Fe	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59%	476,968 0 0 \$476,968 \$84,561 8.14% 17.73%	476,968 0 0 \$476,968 \$94,872 8.91% 19.89%	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29%	476,968 0 0 \$476,968 \$126,479 11.03% 26.52%	476,968 0 0 \$476,968 \$137,232 11.68% 28.77%	476,968 0 0 \$476,968 \$148,089 12.29% 31.05%	476,968 0 0 \$476,968 \$159,047 12.88% 33.35%	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00%	476,968 0 0 \$476,968 \$192,491 14.48% 40.36%	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12%	476,968 0 0 \$476,968 \$226,699 15.83% 47.53%
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fe LP Asset Management Fee	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59%	476,968 0 0 \$476,968 \$84,561 8.14% 17.73%	476,968 0 0 \$476,968 \$94,872 8.91% 19.89%	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29%	476,968 0 0 \$476,968 \$126,479 11.03% 26.52%	476,968 0 0 \$476,968 \$137,232 11.68% 28.77%	476,968 0 0 \$476,968 \$148,089 12.29% 31.05%	476,968 0 0 \$476,968 \$159,047 12.88% 33.35%	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00%	476,968 0 0 \$476,968 \$192,491 14.48% 40.36%	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12%	476,968 0 0 \$476,968 \$226,699 15.83% 47.53%
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee Incentive Management Fee	ce	\$476,968 \$476,968 \$74,367 7.34% 15.59% 1.156	476,968 0 0 \$476,968 \$84,561 8.14% 17.73% 1.177	476,968 0 0 \$476,968 \$94,872 8.91% 19.89% 1.199	476,968 0 0 \$476,968 \$105,296 9.65% 22.08%	476,968 0 0 \$476,968 \$115,833 10.35% 24.29% 1.243	476,968 0 0 \$476,968 \$126,479 11.03% 26.52% 1.265	476,968 0 0 \$476,968 \$137,232 11.68% 28.77% 1.288	476,968 0 0 \$476,968 \$148,089 12.29% 31.05% 1.310	476,968 0 0 \$476,968 \$159,047 12.88% 33.35% 1.333	476,968 0 0 \$476,968 \$170,103 13.44% 35.66%	476,968 0 0 \$476,968 \$181,252 13.97% 38.00% 1.380	476,968 0 0 \$476,968 \$192,491 14.48% 40.36% 1.404	476,968 0 0 \$476,968 \$203,815 14.95% 42.73%	476,968 0 0 \$476,968 \$215,219 15.41% 45.12% 1.451	476,968 0 0 \$476,968 \$226,699 15.83% 47.53% 1.475
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee Total Other Fees	ce	476,968 \$476,968 \$74,367 7.34% 15.59% 1.156	476,968 0 0 \$476,968 \$84,561 8.14% 17.73% 1.177	476,968 0 0 \$476,968 \$94,872 8.91% 19.89% 1.199	476,968 0 0 \$476,968 \$105,296 9.65% 22.08% 1.221	476,968 0 0 \$476,968 \$115,833 10.35% 24.29% 1.243	476,968 0 0 \$476,968 \$126,479 11.03% 26.52% 1.265	476,968 0 0 \$476,968 \$137,232 11.68% 28.77% 1.288	476,968 0 0 \$476,968 \$148,089 12.29% 31.05% 1.310	476,968 0 0 \$476,968 \$159,047 12.88% 33.35% 1.333	476,968 0 0 \$476,968 \$170,103 13.44% 35.66% 1.357	476,968 0 0 \$476,968 \$181,252 13.97% 38.00% 1.380	476,968 0 0 \$476,968 \$192,491 14.48% 40.36% 1.404	476,968 0 0 \$476,968 \$203,815 14.95% 42.73% 1.427	476,968 0 0 \$476,968 \$215,219 15.41% 45.12% 1.451	476,968 0 0 \$476,968 \$226,699 15.83% 47.53% 1.475
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee**	ce ee	476,968 \$476,968 \$74,367 7.34% 15.59% 1.156	476,968 0 0 \$476,968 \$84,561 8.14% 17.73% 1.177	476,968 0 0 \$476,968 \$94,872 8.91% 19.89% 1.199	476,968 0 0 \$476,968 \$105,296 9.65% 22.08% 1.221	476,968 0 0 \$476,968 \$115,833 10.35% 24.29% 1.243	476,968 0 0 \$476,968 \$126,479 11.03% 26.52% 1.265	476,968 0 0 \$476,968 \$137,232 11.68% 28.77% 1.288	476,968 0 0 \$476,968 \$148,089 12.29% 31.05% 1.310	476,968 0 0 \$476,968 \$159,047 12.88% 33.35% 1.333	476,968 0 0 \$476,968 \$170,103 13.44% 35.66% 1.357	476,968 0 0 \$476,968 \$181,252 13.97% 38.00% 1.380	476,968 0 0 \$476,968 \$192,491 14.48% 40.36% 1.404	476,968 0 0 \$476,968 \$203,815 14.95% 42.73% 1.427	476,968 0 0 \$476,968 \$215,219 15.41% 45.12% 1.451	476,968 0 0 \$476,968 \$226,699 15.83% 47.53% 1.475
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow	ce ee	476,968 \$476,968 \$74,367 7.34% 15.59% 1.156	476,968 0 0 \$476,968 \$84,561 8.14% 17.73% 1.177	476,968 0 0 \$476,968 \$94,872 8.91% 19.89% 1.199	476,968 0 0 \$476,968 \$105,296 9.65% 22.08% 1.221	476,968 0 0 \$476,968 \$115,833 10.35% 24.29% 1.243	476,968 0 0 \$476,968 \$126,479 11.03% 26.52% 1.265	476,968 0 0 \$476,968 \$137,232 11.68% 28.77% 1.288	476,968 0 0 \$476,968 \$148,089 12.29% 31.05% 1.310	476,968 0 0 \$476,968 \$159,047 12.88% 33.35% 1.333	476,968 0 0 \$476,968 \$170,103 13.44% 35.66% 1.357	476,968 0 0 \$476,968 \$181,252 13.97% 38.00% 1.380	476,968 0 0 \$476,968 \$192,491 14.48% 40.36% 1.404	476,968 0 0 \$476,968 \$203,815 14.95% 42.73% 1.427	476,968 0 0 \$476,968 \$215,219 15.41% 45.12% 1.451	476,968 0 0 \$476,968 \$226,699 15.83% 47.53% 1.475
MUST PAY DEBT SERVICE PNC Real Estate Group A Bor Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee**	ce ee	476,968 \$476,968 \$74,367 7.34% 15.59% 1.156	476,968 0 0 \$476,968 \$84,561 8.14% 17.73% 1.177	476,968 0 0 \$476,968 \$94,872 8.91% 19.89% 1.199	476,968 0 0 \$476,968 \$105,296 9.65% 22.08% 1.221	476,968 0 0 \$476,968 \$115,833 10.35% 24.29% 1.243	476,968 0 0 \$476,968 \$126,479 11.03% 26.52% 1.265	476,968 0 0 \$476,968 \$137,232 11.68% 28.77% 1.288	476,968 0 0 \$476,968 \$148,089 12.29% 31.05% 1.310	476,968 0 0 \$476,968 \$159,047 12.88% 33.35% 1.333	476,968 0 0 \$476,968 \$170,103 13.44% 35.66% 1.357	476,968 0 0 \$476,968 \$181,252 13.97% 38.00% 1.380	476,968 0 0 \$476,968 \$192,491 14.48% 40.36% 1.404	476,968 0 0 \$476,968 \$203,815 14.95% 42.73% 1.427	476,968 0 0 \$476,968 \$215,219 15.41% 45.12% 1.451	476,968 0 0 \$476,968 \$226,699 15.83% 47.53% 1.475

^{*9%} and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.